

2016 Hydraulics Growth Plan Canada

PC125MRCD - SKIT Crimper (\$2,810 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$9,900 in your \$
 - Initial stock order of \$2,900
 - See "*" footnote for additional 50%



PC125RCD - SKIT Crimper (\$4,248 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$12,500 in your \$
 - Initial stock order of \$3,500
 - See "*" footnote for additional 50%



PC125PS - SKIT Crimper (\$4,248 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$12,500 in your \$
 - Initial stock order of \$3,500
 - See "*" footnote for additional 50%



PC150-SKIT Crimper (\$5,919 approximate cost)

PC150H-SKIT Crimper (\$6,553 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$18,600 in your \$
 - Initial stock order of \$4,600
 - See "*" footnote for additional 50%



PC200-PSKIT Crimper (\$19,228 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$50,000 in your \$
 - Initial stock order of \$14,000
 - See "*" footnote for additional 50%



PC440-PSKIT Crimper (\$29,488 approximate cost)

- Distributor will receive a credit memo for 50% of crimper when it ships:
 - Annual potential is \$80,000 in your \$
 - Initial stock order of \$23,000
 - See "*" footnote for additional 50%

- The hydraulic distributor can remit for additional 50% of discount after one year by supplying documentation that minimum annual potential was met and also showing proof that competitive crimper was returned to Continental ContiTech. Note – Growth Program is valid for Program (Continental ContiTech Products) branded hoses only. This excludes Generic &/or Private Branded Hose.